

JEFFREY A. TRUEMAN, ESQ., LL.M

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PROFESSIONAL EXPERIENCE

Jeff Trueman, Esq., Mediator, Arbitrator, Sole Practitioner, Baltimore, MD 2018 – current

- Full-time dispute resolution practice resolving a variety of legal disputes and interpersonal problems, including but not limited to professional liability, contract, construction, premises liability, catastrophic injuries and wrongful death, medical malpractice and long term care, employment, toxic and environmental torts, and partnership dissolutions.
- Mediator, American Arbitration Association.
- Adjunct professor, Pepperdine Caruso School of Law and the University of Maryland, Francis King Carey School of Law.
- Public speaker and presenter of mediation and negotiation-related dynamics at law schools, bar associations, and dispute resolution conferences.
- Peer recognition: Distinguished Fellow, International Academy of Mediators (IAM); Academy Member, National Academy of Distinguished Neutrals (invitation-only organizations consisting of some of the most successful mediators in the world).
- Recipient of the Paul A. Dorf Memorial ADR Award for “substantial contributions to the furtherance of the goals of alternative dispute resolution to resolve legal conflicts in the Baltimore Metropolitan Area.”

Circuit Court for Baltimore City, Director, Civil ADR, Baltimore, MD 2012 – 2018

- Director of civil dispute resolution programs for the main trial court in Baltimore City.
- Conducted over 100 mediations and settlement conferences per year in a wide range of civil disputes.
- Increased the rates of resolution and total number of case closures at the pretrial settlement conference stage.
- Recommended and implemented programmatic improvements, including the initiation and design of an early neutral evaluation process, user surveys and data tracking.
- Oversaw approximately 70 court-appointed neutrals who conducted over 1,000 early evaluations, mediations, and settlement conferences yearly.
- Responsible for all grant-related applications, program reports and correspondence.
- Public speaking and presentation of ADR-related educational programs to court-appointed neutrals, attorneys, senior judges, and bar associations.

Law Offices of Jeffrey Trueman, Esq., Sole Practitioner, Baltimore, MD 2002 – 2012

- Represented clients in real property acquisitions, financing, leasing, tax sales, loan modifications, collection matters, and small business creation.
- Mediator for the Maryland Association of Realtors, the Equal Employment Opportunity Commission, the circuit courts for Baltimore City, Baltimore County, Howard County, and the District Court of Maryland.
- Mentor in the Maryland Program for Mediator Excellence, Mediation Mentoring Program.

Kollman & Saucier, P.A., Associate Attorney, Baltimore, MD

1998 – 2000

- Civil litigation and legal counsel to businesses and institutions concerning labor and employment matters, administrative regulations, government contracting, and intellectual property protection.
- Representation in federal and state trial courts, appellate and administrative agency tribunals. Presented education programs to lawyers and industry trade groups.

REPRESENTATIVE ISSUES HANDLED AS A MEDIATOR

- Construction disputes regarding retainage, delays, defects, indemnity and other cross claims between parties in new hotel and apartment construction and interstate highway improvement projects, waste water treatment facility upgrades and EPA compliance, and demolition and reconstruction of marine bulkheads, seawalls and piers.
- Product liability of commercial heating and cooling systems, medical devices, and automotive interiors.
- Contract disputes concerning professional services or the sale of goods or property. Duty and performance as defined by contract, imposed by law, or professional obligation (i.e., attorney, doctor, accountant or other licensed professional). Professional malpractice (medical and legal) concerning breach of standard of care, causation and damages.
- Personal injuries and wrongful death claims. Assisted living and long term care liability and malpractice claims alleged against long term care facilities and health care professionals. Automobile and trucking accidents regarding liability and nature and extent of injuries. Environmental torts such as mold, lead paint, and asbestos. Excessive force from municipal law enforcement and private security contractors. Allocation issues concerning contribution from multiple insurance carriers or distribution of insurance proceeds among multiple injury and death claims.
- Employment disputes concerning Title VII discrimination, ADEA, FLSA, FMLA, failure to accommodate disabilities under the ADA, wage and hour, breach of professional services or other employment contracts, and denial of opportunities (i.e., promotion, assignment, commission, stock options, profit sharing, deferred compensation, and severance pay).
- Interpersonal conflict in workplaces, family businesses, closely-held corporations, distribution of retirement and estate proceeds, partnership dissolution and shareholder disputes. Sexual assault allegations against family members and negligent supervision claims. Defamation in social media regarding allegations of sexual abuse, violence and rape.

SELECTED PRESENTATIONS & PUBLIC SPEAKING APPEARANCES

Claims Litigation Management Alliance, Claims College, Faculty and Executive Council, School of Mediation, Baltimore, MD.

September 2023-2017

Mediating Employment Disputes, Mediation Training Institute East Africa and Institute of Chartered Mediators and Conciliators

June 2023

SELECTED PRESENTATIONS & PUBLIC SPEAKING APPEARANCES – Continued

<i>Overcoming Impediments to Address the Needs of Injured Parties,</i> Masters of Dispute Resolution Podcast	April 2023
<i>Deactivating the Nuclear Button: Strengthening Your Settlement Strategy to Avoid a Nuclear Verdict,</i> Claims Litigation Management Alliance, Annual Conference, Tampa, FL	March 2023
<i>Subject Matter Expertise in Mediation,</i> Webinar, Maryland Defense Counsel	September 2022
<i>Does Geography Make a Difference in Mediation?</i> Masters of Dispute Resolution Podcast	August 2022
<i>Keeping Your Head in Mediation,</i> Association for Conflict Resolution, Chicago Chapter	June 2022
<i>Successfully Mediating Employment Cases,</i> Maryland State Bar Association (MSBA) Legal Excellence Week	March 2022
<i>Where's Your Head? Managing the Mind in Mediation,</i> Emerging Litigation Podcast	December 2021
<i>Successful Settlement Conferences,</i> Maryland Judiciary	September 2021
<i>Dipping Into the Secret Sauce: Developing Mediation Strategies That Hit The Right Notes</i> Claims Litigation Management Alliance (CLM) Annual Conference, Atlanta GA	August 2021
<i>Early Case Assessments in Commercial, Employment & Personal Injury Disputes,</i> MSBA Legal Summit & Annual Meeting	June 2021
<i>Connecting the Dots: Communication, Diversity & Cross-Cultural Sensitivities in Mediation,</i> American Bar Association, ADR Section Conference	April 2021
<i>Mediation in Estate Planning,</i> Baltimore County Bar Association	March 2021
<i>Risk Assessment in Medical Malpractice Mediations,</i> HB Litigation Conferences	January 2021
<i>No Need to Freak Out: A Conversation about Security of Online Video Platforms,</i> MSBA Webinar	April 2020
<i>Pre-Session Tips for Success,</i> Co-presenter, International Academy of Mediators (IAM), Fall 2019 conference, Scottsdale AZ.	November 2019
<i>Settlement Psychology,</i> Webinar, HB Litigation Conferences.	March 2019
<i>Maximizing Mediation Opportunities.</i> LifeSpan Network and Health Facilities Presenter, 2018 Conference, Ocean City, MD.	October 2018
<i>Can We Talk? Conversations Between Litigators and Mediators on Improving Client Outcomes.</i> Program Moderator, MSBA Annual Meeting, Ocean City, MD.	June 2018

SELECTED PUBLICATIONS

<i>The Importance of Efficiency in Mediation</i> , Maryland Daily Record	December 2023
<i>Multiparty Mediations</i> , Maryland Daily Record	July 2023
<i>Five Strategies That Will Help You Reach a Good Outcome in Mediation</i> , Maryland Daily Record	March 2023
<i>Negotiation Lessons from Law Students</i> , Maryland Daily Record	January 2023
<i>Negotiation Lessons from the World of Sports</i> , Maryland Daily Record	September 2022
<i>Evolving Nature of Personal Injury Mediation</i> , Maryland Daily Record	June 2022
<i>The First Principle Is Not To Fool Yourself</i> , Maryland Daily Record	April 18, 2022
<i>Overconfidence: A Risky but Pervasive Phenomenon in Litigated Disputes</i> , Journal of Emerging Issues in Litigation	Spring 2022
<i>Conversations with Claims Professional about Mediation</i> , The Brief Case: Defense Research Institute	Spring 2022
<i>Mediators Can Help Bridge Gaps in Communication</i> , Maryland Daily Record	January 11, 2022
<i>Pressures That Can Escalate Conflict</i> , Maryland Daily Record	November 3, 2021
<i>Overconfidence and Risk (Mis)management in Settlement Decisions</i> , Maryland Daily Record	May 26, 2021
<i>Online Mediation Safety & Security</i> , co-authored with Thomas Valkenet, Esq., Claims Litigation Management Alliance Magazine	March 2021
<i>Subject Matter Expertise in Mediation</i> , co-authored with Hon. J. Mark Coulson, U.S. Magistrate Judge for the District of Maryland, Maryland Daily Record	January 7, 2021
<i>Managing Mistrust in Mediation</i> , Maryland Daily Record	October 27, 2020
<i>No Need to Panic: Online Dispute Resolution Works</i> , Maryland Bar Journal, Vol. 2, Issue 2	October 2020
<i>When People are the Problem</i> , co-authored with M. Natalie McSherry, Esq., Maryland Daily Record	September 3, 2020
<i>Mediation in the World of Commercial Dispute Litigation: An Inside Look at the Challenges for Counsel, Mediators, and Insurance Claims Professionals</i> , 63 WASH. U. J.L. & POL'Y 207 (2020)	August 2020

SELECTED PUBLICATIONS – Continued

<i>Managing Multiparty Construction Disputes</i> , Maryland Daily Record	August 12, 2020
<i>Online Mediation: The Wheels of Justice Keep Turning</i> , Maryland Daily Record	March 30, 2020
<i>“This is Mediation so it’s Confidential, Right?” Confidentiality Tips When Mediating Disputes In and Out of Maryland State Courts</i> , The Defense Line, a publication from Maryland Defense Council	March 2020
<i>By Rejecting Evaluation, Maryland’s New Mediator Standards Present Significant Practice Issues for Commercial Cases</i> , Alternatives to the High Cost of Litigation, Newsletter of the International Institute for Conflict Prevention & Resolution	March 2020
<i>Helping Parties Save Face in Employment Mediation</i> (three-part series), Maryland Daily Record	February – March 2020
<i>New Standards of Conduct for Mediators in Maryland: Elevating Style Over Substance In Litigated Dispute Mediation</i> , MSBA ADR Section Newsletter	February 2020
<i>Beware the Urge to Win. It might backfire.</i> Maryland Daily Record	August 16, 2019
<i>Eight Seasons of War in ‘Game of Thrones’ Lead to ADR</i> , Maryland Daily Record	June 26, 2019
<i>Islamic Identity Conflict: The Symbiotic Sectarianism of Sunni and Shia as Seen Through Hofstede’s Cultural Dimensions</i> , JOURNAL OF LIVING TOGETHER, 4-5 (1), pp. 1-12, 2018, ISSN: 2372-6615 (Print); 2373-6631 (Online)	April 2019
<i>How to Manage High-Conflict Personalities</i> , Maryland Daily Record	March 1, 2019
<i>What Homer Simpson and Spock Can Teach Us about Litigation Risk</i> , Maryland Daily Record	October 9, 2018
<i>What Happened to the Problem-Solving Lawyer?</i> Maryland Daily Record	July 3, 2018
<i>Managing Cross-Cultural Negotiations</i> , Maryland Daily Record	June 25, 2018
<i>Still Crazy after All These Years: How Five Local Courts Manage Asbestos Litigation and Whether Comparable Case Values Can Help Calm the Craziest</i> , UNIVERSITY OF BALTIMORE LAW REVIEW, Vol. 47, No. 3	Summer 2018
<i>The Suffocating Air of Superiority: Why Mediators across the Practice Spectrum Should Listen More and Judge Less</i>	March 2018
<ul style="list-style-type: none">▪ American Bar Association, <i>Just Resolutions</i>, E-Newsletter▪ International Academy of Mediators Blog	

EDUCATION

Straus Institute for Dispute Resolution, Pepperdine School of Law , Malibu, CA LL.M, Dispute Resolution, 2022	2016-2022
Ecumenical Institute, St. Mary's Seminary , Baltimore, MD	1999
University of Baltimore, School of Law , Baltimore, MD Juris Doctor, <i>cum laude</i> (evening student)	1994-1998
Johns Hopkins University , School of Continuing Studies, Baltimore, MD	1993-1994
Berklee College of Music , Boston, MA Bachelor of Music, Professional Music	1985-1989

SELECTED DISPUTE RESOLUTION TRAINING & EDUCATION

<i>Harnessing the Power of the Master Mediator</i> , IAM virtual conference	Fall 2022
<i>Advanced Mediation</i> , Straus Institute of Dispute Resolution	Spring 2021
<i>Preparation for Liens in Mediation</i> , Baltimore City Bar Association	February 2021
<i>Litigation Management Institute</i> , Claims & Litigation Management Alliance	October 2020
<i>Issues in Property Division of Domestic Disputes</i>	June 2020
<i>Online Mediation</i>	March 2020
<i>Employment mediation</i> , Straus Institute of Dispute Resolution	October 2019
<i>Mediating Online</i> , Conflict Resolution Program at Santa Clara Law & Mediate.com	July 2019
<i>Psychology of Conflict Communication</i> , Straus Institute of Dispute Resolution	January 2019
<i>International Academy of Mediators (IAM)</i> , conferences in Scotland, Canada, and USA	2017-2018
<i>Mediation & Advocacy in Life Changing Events</i> , Kenneth Feinberg, MSBA	April 2018
<i>Decision-Making under Conflict</i> , Straus Institute of Dispute Resolution	February 2018
<i>Mental Health in Dispute Resolution</i> , MSBA, ADR Section	October 2017
<i>Mass Tort Global Settlement Architecture Conference</i> , Perrin Conferences	October 2017
<i>Arbitration Practice & Advocacy</i> , Straus Institute of Dispute Resolution	October 2017
<i>Restorative Justice</i> , Straus Institute of Dispute Resolution	March 2017
<i>Facilitating Dynamic Groups</i> , Straus Institute of Dispute Resolution	January 2017
<i>Settling Mass Torts</i> , Straus Institute of Dispute Resolution	November 2016
<i>Claims Mediation</i> , Claims & Litigation Management Alliance, Claims College	September 2016
<i>Guardianship Mediation Symposium</i> , Circuit Court for Carroll County, Maryland	August 2016
<i>Managing Litigation in Corporations and Organizations</i> , Straus Institute of Dispute Resolution	May 2016
<i>"The Unsetttable Case," Advanced Strategies for Senior Counsel and Mediators</i> Winkler / IAM / OsgoodePD Joint Conference	April 2016
<i>Advanced Mediation Training: Moving to the Next Level</i> , MSBA Annual Spring Event	April 2016
<i>Practical Mindfulness: Clear and Calm in the Heat of Conflict</i> , Straus Institute for Dispute Resolution and the University of Maryland Francis King Carey School of Law	March 2016
<i>Cross-Cultural Conflict Resolution</i> , Straus Institute of Dispute Resolution	January 2016
<i>Mediating the Litigated Case</i> , Straus Institute of Dispute Resolution	September 2015

COMMUNITY ACTIVITIES & MEMBERSHIPS

American Bar Association
Association of Attorney Mediators
Bar Association Baltimore City & Bar Foundation Board of Trustees
Baltimore County Bar Association
International Academy of Mediators, Distinguished Fellow
International Council for Online Dispute Resolution
J Dudley Digges Inn of Court
Maryland State Bar Association
Montgomery County Bar Association
National Association of Distinguished Neutrals
Past Community Advisory Board Member, Safe Streets Baltimore
Prince George's County Bar Association